Embassy of India Kinshasa

The Confederation of Indian Industry (CII) is organizing the "CII-EXIM Bank Regional Conclave on India and East Africa" in partnership with Ministry of Commerce & Industry and Ministry of External Affairs, Government of India and Government of Uganda from 20-21 November 2017 in Kampala, Uganda.

- 2. D R Congo has been added as one of the **focus countries** from a strategic business perspective.
- 3. The singular objective of the Conclave is to strengthen developmental partnership with the East African countries. The Conclave will be a two day event with a strong focus on business deliberations, Business to Government (B2Gs) and Business to Business (B2Bs) engagements.
- E-flyer of the Conclave and Programme Outline are attached herewith.
- 5. Kindly also note that an **online registration link** is available www.indiaeastafricaconclave.com for Indian and African delegates to register their participation. Kindly note, the **registration of African delegates is FREE**.

9th October, 2017

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CII-EXIM BANK REGIONAL CONCLAVE ON

india-East africa



20-21 November 2017

PARTNERS IN DEVELOPMENT

Speke Resort Munyonyo & Conference Center, Kampala, Uganda

The East African region is of direct interest to India, both politically and economically. India has historically enjoyed close economic ties with Eastern African countries and much of it is through investment-led trade. Even though Indian companies have an established footprint in these countries, huge potential exists in increasing Indian project exports to the region.

FOCUS COUNTRIES

Burundi

▶ Mauritius

▶ Diibouti

▶ Mozambique

▶ D R Congo

▶ Rwanda

▶ Eritrea

▶ Somalia

► Ethiopia

▶ Sudan

▶ Kenya

▶ South Sudan

▶ Malawi

▶ Tanzania

► Madagascar

▶ Uganda

Government Officials East African Delegates

Indian Delegates Project Opportunities Exhibition & Business Seminar

Networking, B2B & B2G

WHY EAST AFRICA: Increasing Indian Business Footprints

Market access to more than 145.5 million people 1 and combined GDP size of about USS 147.5 billion

Largest number of Regional Economic Communities (RECs) and intergovernmental regional bodies. The world's fastest reforming region in terms of business regulation

English is widely spoken; it is one of or the only official language in at least four of the five Partner States Most promising trading partners for India on the African continent

Large Indian diaspora in East Africa acts as significant link in attracting new Indian investments Abundant labour force educated, trained, mobile, skilled and enterprising

Stable political environment and high level of governance and democracy



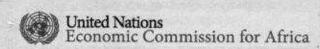






Knowledge Partner

Supporting Partners











Supporting Indian Investment in East Africa - Perspectives

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OBJECTIVES

Strengthen India – East Africa developmental partnership

Showcase project exports and highlight successful implementation of projects by Indian companies in East Africa

Highlight the benefit of India's credit schemes such as Lines of Credit and the Buyer's Credit schemes etc.

Sensitize important stakeholders in the region to the strength of the Indian private sector and its 'Triple • A technology' (Affordable, Adaptable, Appropriate)

Identify special projects for countries in East Africa and establish stronger links with the region's business community

FOCUS SECTORS: Opportunities for Investments



Energy (including Off-Grid, Renewable, Solar)



Healthcare & Pharmaceuticals (including affordable healthcare)



Information Technology & Telecom



Financial Services



Infrastructure (including Transport-Rail & Road, Low cost housing)



Agriculture & Food Processing (including Irrigation & production)



Manufacturing (including Leather & Textiles)



Education & Skill Development



Water Infrastructure



Oil, Gas & Mining

KEY STAKEHOLDERS

Indian Institutions

- · Export Import Bank of India (Exim Bank)
- National Export Insurance Account (NEIA)
- Export Credit Guarantee corporation (ECGC)
- · Project Export Promotion Council (PEPC)
- Kukuza Project Development Company (Exim Bank, IL&FS, AfDB promoted Project Development Company (PDC) for Infrastructure development in Africa)

African Institutions

- East Africa Business Council (EABC)
- East African Community (EAC)
- Common Market for Eastern and Southern Africa (COMESA)
- African Development Bank (AfDB)

International Institutions

- International Trade Centre/(SITA) project
- United Nations Economic Commission for Africa (UNECA)
- Japan External Trade Organization (JETRO)



Confederation of Indian Industry













Knowledge Partner:



Supporting Partners : A&UIA









CII-EXIM Bank Regional Conclave on India and East Africa Partners in Development 20 - 21 November 2017: Kampala, Uganda

Tentative Programme

DAY ZERO: SUNDAY, 19 NOVEMBER 2017

Afternoon	Arrival of Delegates

DAY ONE: MONDAY, 20 NOVEMBER 2017			
0800 - 0930 Hrs	Registration		
0930 - 1030 Hrs	INAUGURAL SESSION: Promoting Business to Achieve Developmental Goals		
1030 -1045 Hrs	INAUGURATION OF THE EXHIBTION		
1045 – 1100 Hrs	NETWORKING TEA / COFFEE BREAK		
1100 – 1230 Hrs	SESSION 1: INFRASTRUCTURE (Including Transport: Rail, Road and Low Cost Housing) The session will focus on cross cutting issues including how to overcome infrastructure barriers in both soft & hard infrastructure		
1230 – 1400 Hrs	NETWORKING LUNCH		
1400 – 1530 Hrs	SESSION II: BANKING & FINANCE The session will focus on highlighting gaps in the banking and finance		
	infrastructure and identify ways to fill this gap including the effective use of credit and investment guarantees.		
1530- 1600 Hrs	NETWORKING TEA/ COFFEE BREAK		



Confederation of Indian Industry









Government of India

Republic of Uganda

Knowledge Partner:



Supporting Partners : **UIA









1600 – 1730 Hrs	SESSION ON: ASIA – AFRICA GROWTH CORRIDOR (AAGC) –By Invitation only	
1730 – 1900 Hrs	MINISTERIAL SESSION: The session will focus on trade & investment; facilitative policy to attract Indian & Overseas investments.	
	(Launch of UNECA-CII joint report on "Deepening Indian Trade and Investment in Africa"- TBC)	
1100 – 1700 Hrs	B2B MEETINGS TO RUN PARALLEL TO THE SESSIONS	
1900 Hrs	NETWORKING DINNER	

DAY TWO: TUESDAY, 21 NOVEMBER 2017

1000 - 1100 Hrs	Parallel Session: IT & TELECOM	Parallel Session: HEALTHCARE (including Affordable healthcare and pharmaceuticals)
1100 – 1200 Hrs	Parallel Session: ENERGY (including Off grid renewable energy- Solar and Wind)	Parallel Session: AGRICULTURE & FOOD PROCESSING (including High value agriculture, irrigation, production & processing, crop protection and research linkages)
1200 – 1300 Hrs	Parallel Session: MANUFACTURING (including Labour intensive manufacturing leather and textiles)	Parallel Session: EDUCATION AND SKILL DEVELOPMENT
1300 - 1345 Hrs	Closing Session	
1345 – 1430 Hrs	Networking Lunch	
1100 Hrs ONWARDS	B2B & B2G MEETINGS PARALLEL TO SESSIONS Close	
1700 Hrs	End of Programme	