



ANNEXURE - I

REVERSE BUYER SELLER MEET DURING FICCI - HES 2018

A **Reverse Buyer Seller Meet (RBSM)** with delegations of higher education decision makers will be organized during FHES 2018 with the objective of developing strategic partnerships in the higher education sector between India and focus countries and to promote quality higher education services from India. FHES 2018 will help to bring together Indian Educational Institutions from all streams and the International audience to enable interactions and discussions to enhance existing synergies in the higher education sector. We are inviting and hosting over **300 delegates** from more than **70 countries of Africa, Middle East, CIS and developing Asia including SAARC** and other regions during the event.

We solicit your kind support in recommending 15-20 education sector representatives from your country, if not provided till now to invite 10-12 of them as Hosted Foreign Delegate for the RBSM during the event under the following categories:

- Chancellor / Vice Chancellor / Dean of a University or Institution
- Director/ President / Vice President of University or Institution
- Senior Official from Education Ministry
- President / Secretary of Largest Education Association
- Journalist dealing with Education Sector
- Education Agent Facilitating Overseas Admissions Approved by your Government
- Education Consultant

We therefore request your good office to kindly provide us the complete details of recommended delegates as per the below format **latest by 30th September 2018**:

| Sl. | Title | Name | Surname | Designation | Organisation | Office Phone# | Mobile# | Email | Website | Category |
|-----|-------|------|---------|-------------|--------------|---------------|---------|-------|---------|----------|
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Kindly provide the desired complete details of delegates in the required format to Mr. Sudhanshu Gupta (Mobile No: +919873311557) on E-mail: sudhanshu.gupta@ficci.com; fhes@ficci.com within the stipulated date. Please also note that all the recommended delegates are required to register online on the event website link: <http://www.ficci-hes.com/Hosted-Delegate-Registration.php> OR send us back the duly filled FHES 2018 Registration Form (MS Word file) along with photo, passport and employee photo ID and Visiting/ Business/Name Card by 10th October 2018. The final selection/ shortlisting will be done by the Screening Committee.

As a part of our hospitality, we shall be pleased to provide both side economy class air tickets from the shortest route, 5-star hotel accommodation for 3 nights in India (near to the event venue) and other suitable arrangements to the Hosted Foreign Delegates for their visit to FICCI Higher Education Summit 2018.

Please note that the organisers will provide economy class air ticket (with airfare upto USD 700) to approved hosted foreign delegates. Tickets with fare exceeding USD 700 shall be purchased by the



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delegate upon prior confirmation of travel itinerary (reaching New Delhi on 29th October 2018 and departing New Delhi on 1st November 2018 late evening). After successful visit by the delegate, organisers will reimburse USD 700 directly to their bank account through electronic transfer within 45-60 days after the event. Organisers will host not more than 1 person from each organisation and other delegates from the same organisation interested to participate are also welcome and they will bear their cost of tickets and accommodation.