

# **REQUEST FOR PROPOSAL**

**FOR**

## **Selection of Solar Power Developers for 60 MW Solar PV project in Republic of Cuba**

**Tender Search Code (TSC):- NTPC-2023-TN000001**

**Bidding Document No. : CS-0011-005A-2**

**ISSUED BY:**

**Unión Eléctrica de Cuba (UNE), Republic of Cuba**

**Project Management Consultant: NTPC Limited**

**REQUEST FOR PROPOSAL (RFP)**  
**for**  
**Selection of Solar Power Developers for 60 MW Solar PV project in Republic of Cuba**  
**(International Competitive Bidding)**

**RFP No./TSC: NTPC-2023-TN000001**

**Date: 17.05.2023**

**Bidding Document No. : CS-0011-005A-2**

1. Unión Eléctrica de Cuba (UNE), Republic of Cuba invites e-bid for selection of solar power Developers for 60 MW Solar PV project in Republic of Cuba as single stage two envelope bid basis (Envelope-I: Techno-Commercial & Envelope-II: Price).

The Project is being executed under the Program-06 of International Solar Alliance (ISA). NTPC Limited is endorsed by ISA as the Project Management Consultant (PMC) for implementation of the solar PV project in ISA member countries. Cuba, as an ISA member country, has taken services of NTPC Limited as PMC for implementation of the 60 MW solar PV Project.

**2. Brief Scope of Project**

Bidder shall be required to develop solar power PV project(s) on build, own and operate 'BOO' mode. The brief scope of work for selected Developer shall include design, financing, construction, installation, commissioning, operation for the duration of the PPA period.

The Projects are divided into a number of blocks as indicated below for which prospective bidders are invited to participate:

<b>S.N.</b>	<b>Locality</b>	<b>Site name</b>	<b>Capacity (MW)</b>	<b>Block No.</b>
1	Placetás	Cumbre	25	<b>BLOCK 1</b>
2	Cifuentes	La Distancia	10	<b>BLOCK 2</b>
3	Santa Clara	Minindustria 2	5	
4	Santa Clara	Quemado Hilario	5	
5	Sagua	Macún en Zona Industrial	10	<b>BLOCK 3</b>
6	Corralillo	La Paloma	5	
		<b>Total</b>	<b>60</b>	

Bidder shall have option to submit single fixed Tariff for one or more block(s). Tariff for each block has to be submitted separately. Block wise evaluation shall be carried out to determine successful bidder.

The successful bidder shall set up ECTE, hereinafter referred to as 'Generator', for

execution and operation. The Project shall be executed by the Generator on build, own, operate (“BOO”) basis.

The Generator shall enter into a Power Purchase and Sale Agreement (PPA) with the UNE for a period of 25 (twenty-five) years from the Date of Commercial Operation of the Project, under which the Generator shall undertake, subject to a set of performance standards defined in the PPA, to sell all electrical energy generated by the Project to the UNE.

3. Detailed Terms & Conditions along with Power Purchase and Sale Agreement (PPA) are mentioned in the Request for Proposal (RFP) documents, which are available at e-tender portal <https://www.electronic tender.global/> as per the following schedule:

RFP publishing date	17.05.2023
Pre-bid conference	20.06.2023 The pre-bid conference shall be conducted at the office of the Tendering Authority at Havana, Cuba. The online link for the meeting shall also be made available and same shall be uploaded in tender portal. Prospective bidders are encouraged to visit the project site and attend the pre-bid conference at Havana, Cuba. Site visit and pre-bid conference shall be held on after the meeting .
Last Date for receipt of queries from prospective Bidders	30.06.2023
Last Date and Time for receipt of bids comprising both Technical Bid and Price Bid	20.07.2023 , 18:00 Hrs IST
Date & Time of opening of Technical Bid (Envelop-I)	21.07.2023
Date & Time for opening of Price bid (Envelop-II)	Shall be intimated after opening of Technical Bid.

4. No Bid Security is required for submitting the bid.

#### 5. Qualifying Requirements

There are no Technical and Financial Qualifying Requirements.

6. A complete set of RFP Documents may be downloaded by any interested Bidder from the website <https://www.electronic tender.global/> as per aforementioned schedule. At the

e-tender website, click on the link 'Tenders' and after entering the keywords of the tender and captcha, available tenders will be displayed. By selection of 'view NIT details' of the tender, details shall be opened for view and download of the RFP documents. The tender is invited under e-tendering process. The bidders can enroll themselves on the e-tender website and submit the bid at the e-tender website only. Portal charges for registration and bid submission shall be required to be paid by bidder, amount of which shall be mentioned at the e-tender portal. The e-tender website has the user manual for enrollment and bid submission. Bidder may contact at the email [support@isn-ets.com](mailto:support@isn-ets.com) for support regarding e-tendering portal.

7. UNE reserves the right to reject any or all bids or cancel / withdraw the RFP without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.

**8. Communication Details of PMC for the purpose of tendering:**

AGM(CS)/ Sr Manager (CS)  
NTPC Limited,  
CC&M, 6th Floor,  
Engineering Office Complex (EOC),  
A-8A, Sector-24, NOIDA,  
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