

Embassy of India

Kinshasa

The Confederation of Indian Industry (CII) is organizing the "**CII-EXIM Bank Regional Conclave on India and East Africa**" in partnership with **Ministry of Commerce & Industry and Ministry of External Affairs, Government of India and Government of Uganda** from **20-21 November 2017 in Kampala, Uganda**.

2. D R Congo has been added as one of the **focus countries** from a strategic business perspective.
3. The singular objective of the Conclave is to strengthen developmental partnership with the East African countries. The Conclave will be a two day event with a strong focus on **business deliberations, Business to Government (B2Gs) and Business to Business (B2Bs) engagements**.
4. E-flyer of the Conclave and Programme Outline are attached herewith.
5. Kindly also note that an **online registration link** is available www.indiaeastafriacaconclave.com for Indian and African delegates to register their participation. Kindly note, the **registration of African delegates is FREE**.

9th October, 2017



Confederation of Indian Industry



CII-EXIM BANK REGIONAL CONCLAVE ON

india - दक्षिण अफ्रीका



20-21 November 2017

PARTNERS IN DEVELOPMENT

Speke Resort Munyonyo & Conference Center, Kampala, Uganda

FOCUS COUNTRIES

The East African region is of direct interest to India, both politically and economically. India has historically enjoyed close economic ties with Eastern African countries and much of it is through investment-led trade. Even though Indian companies have an established footprint in these countries, huge potential exists in increasing Indian project exports to the region.

- ▶ Burundi
- ▶ Djibouti
- ▶ D R Congo
- ▶ Eritrea
- ▶ Ethiopia
- ▶ Kenya
- ▶ Malawi
- ▶ Madagascar
- ▶ Mauritius
- ▶ Mozambique
- ▶ Rwanda
- ▶ Somalia
- ▶ Sudan
- ▶ South Sudan
- ▶ Tanzania
- ▶ Uganda

Government Officials

East African Delegates

Indian Delegates

Project Opportunities

Exhibition & Business Seminar

Networking, B2B & B2G

WHY EAST AFRICA: Increasing Indian Business Footprints

Market access to more than 145.5 million people and combined GDP size of about US\$ 147.5 billion

The world's fastest reforming region in terms of business regulation

Most promising trading partners for India on the African continent

Abundant labour force - educated, trained, mobile, skilled and enterprising

Largest number of Regional Economic Communities (RECs) and intergovernmental regional bodies.

English is widely spoken; it is one of or the only official language in at least four of the five Partner States

Large Indian diaspora in East Africa acts as significant link in attracting new Indian investments

Stable political environment and high level of governance and democracy



Knowledge Partner



United Nations
Economic Commission for Africa

Supporting Partners



JETRO
Japan External Trade Organization



Supporting Indian Investment in East Africa - Perspectives

2017

New Delhi



OBJECTIVES

Strengthen India – East Africa developmental partnership

Showcase project exports and highlight successful implementation of projects by Indian companies in East Africa

Highlight the benefit of India's credit schemes such as Lines of Credit and the Buyer's Credit schemes etc.

Sensitize important stakeholders in the region to the strength of the Indian private sector and its 'Triple - A technology' (Affordable, Adaptable, Appropriate)

Identify special projects for countries in East Africa and establish stronger links with the region's business community

FOCUS SECTORS: Opportunities for Investments



Energy
(including Off-Grid, Renewable, Solar)



Healthcare & Pharmaceuticals
(including affordable healthcare)



Information Technology & Telecom



Financial Services



Infrastructure
(including Transport- Rail & Road, Low cost housing)



Agriculture & Food Processing
(including Irrigation & production)



Manufacturing
(including Leather & Textiles)



Education & Skill Development



Water Infrastructure



Oil, Gas & Mining

KEY STAKEHOLDERS

Indian Institutions

- Export – Import Bank of India (Exim Bank)
- National Export Insurance Account (NEIA)
- Export Credit Guarantee corporation (ECGC)
- Project Export Promotion Council (PEPC)
- Kukuza Project Development Company (Exim Bank, IL&FS, AfDB promoted Project Development Company (PDC) for Infrastructure development in Africa)

African Institutions

- East Africa Business Council (EABC)
- East African Community (EAC)
- Common Market for Eastern and Southern Africa (COMESA)
- African Development Bank (AfDB)

International Institutions

- International Trade Centre/(SITA) project
- United Nations Economic Commission for Africa (UNECA)
- Japan External Trade Organization (JETRO)



Confederation of Indian Industry



Government of India







Republic of Uganda



भारतीय निर्यात-आयात बैंक
EXPORT-IMPORT BANK OF INDIA

Knowledge Partner:  United Nations
Economic Commission for Africa

Supporting Partners :    

CII-EXIM Bank Regional Conclave on India and East Africa
Partners in Development
20 – 21 November 2017: Kampala, Uganda

Tentative Programme

DAY ZERO: SUNDAY, 19 NOVEMBER 2017

Afternoon	Arrival of Delegates
------------------	-----------------------------

DAY ONE: MONDAY, 20 NOVEMBER 2017

0800 – 0930 Hrs	Registration
0930 – 1030 Hrs	INAUGURAL SESSION: <i>Promoting Business to Achieve Developmental Goals</i>
1030 -1045 Hrs	INAUGURATION OF THE EXHIBITION
1045 – 1100 Hrs	NETWORKING TEA / COFFEE BREAK
1100 – 1230 Hrs	SESSION 1: INFRASTRUCTURE <i>(Including Transport: Rail, Road and Low Cost Housing)</i> <i>The session will focus on cross cutting issues including how to overcome infrastructure barriers in both soft & hard infrastructure</i>
1230 – 1400 Hrs	NETWORKING LUNCH
1400 – 1530 Hrs	SESSION II: BANKING & FINANCE <i>The session will focus on highlighting gaps in the banking and finance infrastructure and identify ways to fill this gap including the effective use of credit and investment guarantees.</i>
1530- 1600 Hrs	NETWORKING TEA/ COFFEE BREAK



Confederation of Indian Industry



International
Trade
Centre



Government of India



Republic of Uganda



एविज़म बैंक
EXIM BANK
भारतीय निर्यात-आयात बैंक
EXPORT-IMPORT BANK OF INDIA

Knowledge Partner:



United Nations
Economic Commission for Africa

Supporting Partners :



1600 – 1730 Hrs	SESSION ON: ASIA – AFRICA GROWTH CORRIDOR (AAGC) –By Invitation only
1730 – 1900 Hrs	MINISTERIAL SESSION: The session will focus on trade & investment; facilitative policy to attract Indian & Overseas investments. <i>(Launch of UNECA-CII joint report on "Deepening Indian Trade and Investment in Africa"- TBC)</i>
1100 – 1700 Hrs	B2B MEETINGS TO RUN PARALLEL TO THE SESSIONS
1900 Hrs	NETWORKING DINNER

DAY TWO: TUESDAY, 21 NOVEMBER 2017

1000 – 1100 Hrs	Parallel Session: IT & TELECOM	Parallel Session: HEALTHCARE <i>(including Affordable healthcare and pharmaceuticals)</i>
1100 – 1200 Hrs	Parallel Session: ENERGY <i>(including Off grid renewable energy- Solar and Wind)</i>	Parallel Session: AGRICULTURE & FOOD PROCESSING <i>(including High value agriculture, irrigation, production & processing, crop protection and research linkages)</i>
1200 – 1300 Hrs	Parallel Session: MANUFACTURING <i>(including Labour intensive manufacturing leather and textiles)</i>	Parallel Session: EDUCATION AND SKILL DEVELOPMENT
1300 – 1345 Hrs	Closing Session	
1345 – 1430 Hrs	Networking Lunch	
1100 Hrs ONWARDS	B2B & B2G MEETINGS PARALLEL TO SESSIONS Close	
1700 Hrs	End of Programme	